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New affordable housing developer built upon long record of success, to focus on efficiency, community collaboration

FISHERS, INDIANA — While Sullivan Development may be a new entrant in the nationwide effort to develop housing for people who have found it difficult to locate places they can afford to live, its team brings considerable experience to the challenge.

The Indiana-based company is headed by John Sullivan, who has been a successful leader in affordable housing development for more than 15 years. After heading affordable housing efforts for a respected national developer, Sullivan decided the time was right to recruit others who shared his philosophy of affordable housing.

“Our approach is to work closely with municipalities who understand the need for affordable housing in their communities and are actively seeking to address that issue,” Sullivan explains. “We will be focusing on a high level of upfront collaboration with communities, working closely with local community officials and resources to deepen our understanding of unique issues and to craft solutions focused on enhancing surrounding neighborhoods. We believe in long-term stewardship of the communities we develop instead of simply moving on to the next project. To that extent, we understand the limited resources available for the development of affordable housing and will constantly strive to maximize the impact of those resources through a focus on efficient construction methods along with targeting those areas where our properties can have the greatest impact.”

Sullivan has earned a reputation for success, overseeing the development of top-quality affordable housing developments in markets across the U.S., with a heavy emphasis on Midwestern markets such as Indiana, Ohio, and Iowa, along with fast-growing markets like Seattle, Denver, Salt Lake City, Phoenix, and Atlanta.

“There’s a well-documented shortage of affordable housing in America,” he adds. “And we see an opportunity to prosper as a company by helping communities do the same. We believe affordable communities can be every bit as desirable as the surrounding neighborhoods. I’m proud to have accomplished this many [times](#) in my career and am excited to continue to achieve this objective through [Sullivan Development](#).”

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